

Message Text

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PAGE 01 STATE 049698

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ORIGIN EB-07

INFO OCT-01 AF-06 NEA-09 ISO-00 CIAE-00 COME-00 DOTE-00

INR-07 NSAE-00 FAA-00 /030 R

DRAFTED BY EB/OA/AVP:JKGORDON:EE

APPROVED BY EB/OA/AVP:DBORTMAN

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R 052157Z MAR 75

FM SECSTATE WASHDC

TO AMEMBASSY ABIDJAN

INFO AMEMBASSY LAGOS

AMEMBASSY LIBREVILLE

AMCONSUL CASABLANCA

UNCLAS STATE 049698

E.O. 11652: N/A

TAGS: EAIR, IV

SUBJECT: CIVAIR - CESSNA

REF: A) ABIDJAN 1643; B) LAGOS 2007

CASABLANCA FOR RCAA

LAGOS FOR FAA

1. DEPT DISCUSSED MATTER WITH CESSNA AREA MARKETING
MANAGER FOR AFRICA (REESE). REESE ADVISED THAT CESSNA IS
AWARE OF RECENT DEVELOPMENT, AND HAS ARRANGED FOR ENGINE
MANUFACTURER'S REP TO MAKE GOOD. DEPT UNDERSTANDS ENGINEER
IS ALREADY ON SCENE.

2. REF B ANALYSIS WAS CONFIRMED BY REESE. CESSNA
GUARANTEE IS 6 MONTHS FROM DELIVERY, HOWEVER, NOT 200
HOURS OF FLIGHT TIME. CESSNA DOES WANT OWNERS TO UNDER-
STAND THAT GUARANTEE IS FOR ENGINES/AIRFRAMES PROPERLY
FLOWN AND MAINTAINED.

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PAGE 02 STATE 049698

3. EMBASSY MAY WISH TO ADVISE M. GARCIA PHILIPPE THAT
CESSNA SEEMS ENTHUSIASTIC ABOUT CUSTOMER RELATIONS, AND
WILL STAND BEHIND THEIR PRODUCT. INGERSOLL

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Message Attributes

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Disposition Approved on Date:
Disposition Authority: n/a
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Disposition Event:
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Margaret P. Grafeld
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05 JUL 2006

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